





24th International Exhibition for Paints and Coatings

Salons:

- Surface Treatment
- Special Coatings
- Antirust Protection

Organised by EXPOCENTRE AO Supported by

- Russian Ministry of Industry and Trade
- Chimvest Scientific and Technical Centre
- Russian Chemists Union
- NIITEKHIM 0A0
- · Mendeleyev Russian Chemical Society
- Centrlack Association
- Quality Paint Association

Under the auspices of the Russian Chamber of Commerce and Industry







a key trade show for the Russian paint industry with 20 years of success

Facts & Figures*

237 exhibitors from 25 countries
8,830 professional visitors from
52 countries and 311 Russian cities
11,593 sq m of floor space
3,739 net sq m



Russian paint and coating industry²

Comparing to 2016 Production growth in 2017 **+3%** (1.1 million tons) Import growth **+2%** Export growth **+5%** Estimated growth of consumption of paints and coatings: from **10.4 kg** per person in 2012 to **21.8 kg** per person by 2030

Government focus

- Upgrading of existing and creation of new production facilities
- Production of environmentally safe paints and coatings
- Development of industrial clusters
- Support of manufacturers who use new technologies

Increasing of export potential

* Source: official event audit, 2019

93% of exhibitors satisfied with quality of business leads

99% of exhibitors reached goals and satisfied with results

92% of exhibitors satisfied with the number of business leads

Exhibitors

Major Russian and foreign manufacturers and suppliers of paints and coatings, raw materials, auxiliaries, equipment and technologies, R&D companies, design and engineering companies, service providers



Exhibitor list https://clck.ru/ GMx9G



Exhibitors by industry sector**

| Raw materials and auxiliaries for paint and coating production | 57 |
|--|----|
| Powder materials and coatings | 19 |
| Equipment and appliances for paint and coating production | 15 |
| Surface treatment equipment and appliances | 15 |
| Industrial coatings | 13 |
| Special purpose paints and coatings | 13 |
| Other types of paints and coatings | 8 |
| Auxiliary chemical equipment | 7 |
| Test equipment | 6 |
| Coating equipment and instruments | 6 |
| Adhesives | 6 |
| New technologies, R&D | 6 |
| Paint dosing systems | 5 |
| | |

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|---|---|
| Tinting equipment | 3 |
| Modern surface treatment technology | 3 |
| Packaging and pre-packaging | 3 |
| Cleaning equipment | 3 |
| Antirust coatings and technologies | 3 |
| Engineering, automation | 2 |
| Laboratory tests | 2 |
| Transportation and storage | 1 |
| Analytical information, information platform | 1 |
| Environment protection. Green technology, recycling of used products, technical assistance, certification | 1 |
| Education and consulting | 1 |
| Raw material processing services | 1 |

Politon is almost 30 years old. We have been awarded a golden certificate of appreciation of the Interlakokraska exhibition as a regular exhibitor. This year we demonstrate four types of dispersers: for labs, for confined space, industrial-grade, and robotic platforms. We also present our achievements in the production of liquid paint equipment. The trade show is a business club where new contacts are established. We wish further development to Interlakokraska.

> Sergey Volgayev, General Director, Politon

Akrilan has been participating in the Interlakokraska exhibition for over a decade. It is an important aspect of our business development. We have already become a major actor of the Russian market of styrene-acrylic aqueous dispersions, polymers, and acrylics. That is why our participation is important for our image. The number of visitors from regions has grown this year. The organisers have acquired colossal work experience and our interaction is very effective. The Internet will never substitute trade shows because here you can raise the issues that cannot be resolved on the phone. Expocentre is the place where people meet. It connects people and helps them find solutions and build business. Interlakokraska has the right timing: it is held before the season begins.

Oleg Kuzin, General Director, Akrilan

34% of visitors rate the show as excellent

60% of visitors rate the show as good

88% of visitors satisfied with the number of exhibitors

Visitors

Visitors by industry sector, %**

| Paint and coating industry | 53 |
|---|----|
| Construction, architecture, building renovation | 15 |
| Chemical sector (chemical and petrochemical industries) | 15 |
| Automobile manufacturing and repair | 5 |
| Oil and gas industry | 4 |
| Road construction | 4 |
| Machine-tool and instrument industry | 2 |
| Metalworking | 11 |
| Railroad car manufacturing | 2 |
| Bridge construction | 2 |
| Shipbuilding and ship repair | 2 |
| Tractor and agricultural machinery manufacturing | 1 |
| Defense industry | 2 |
| Woodworking | 6 |

| Pulp and paper industry | 2 |
|--|---|
| Furniture industry | 7 |
| Instrument engineering | 3 |
| Aircraft and aerospace industries | 3 |
| Food industry | 3 |
| Housing and utilities | 1 |
| Electronic industry | 2 |
| Power industry | 2 |
| Transportation and logistics (shipment and storage) | 1 |
| Marketing and advertising | 2 |
| IT | 1 |
| Cross-border logistics | 3 |
| Consulting | 1 |
| Finances, banking, insurance | 1 |



Visitor interests, %**

| Raw materials and auxiliaries for paint and coating production | 62 |
|---|----|
| Special purpose paints and coatings | 39 |
| Application equipment for painting and coating | 39 |
| Equipment and appliances for production of paints and coatings | 35 |
| Industrial coatings | 30 |
| New technologies, R&D | 28 |
| Powder materials and coatings | 26 |
| Other types of paints and coatings | 25 |
| Adhesives | 25 |
| Tinting equipment | 21 |
| Paint dosing systems | 20 |
| Antirust coatings and technologies | 20 |



| Packaging and pre-packaging | 19 |
|---|----|
| Test equipment | 19 |
| Surface treatment equipment | 18 |
| Equipment and materials for surface pre-treatment and treatment | 18 |
| Laboratory tests | 16 |
| Auxiliary chemical equipment | 15 |
| Cleaning equipment | 15 |
| Transportation, storage | 8 |
| Engineering and automation | 8 |
| Environment protection. Green technology, recycling of used products, technical assistance, certification | 7 |
| Education and consulting | 7 |

* Source: official survey at Interlakokraska 2019. Multiple replies possible

96% of visitors satisfied with the quality of exhibitors

83% of visitors have direct purchasing authority

58% of visitors have buying plans

Expocentre: Russia's leading organiser of international trade shows and conventions

More than **100** trade shows, including more than **30 own brands**

More than **1,000 congresses,** workshops and similar events About **30,000 exhibitors** from more than **100 countries**

About 1,500,000 professional visitors

105,000 sq m indoors **165,000** sq m total exhibition space

60,000 sq m outdoors

9 pavilions

39 halls

for congresses, workshops and similar events

Venue

Forum Pavilion EXPOCENTRE Fairgrounds Moscow, Russia

Dates

Assembly: 29 February – 2 March 2020 **Running: 3–6 March 2020** Dismantling: 7 March 2020

Contact us

Chemical Products and Technology Exhibitions Division EXPOCENTRE Fairgrounds Krasnopresnenskaya nab., 14 Moscow, 123100, Russia

Phones: + 7 (499) 795-38-45 E-mail: Skuratova@expocentr.ru

Kasnopestenskaja nakeretinava

To book a stand go to www.interlak-expo.ru/en

Join us at Interlakokraska 2020!

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Product Sectors

Raw and auxiliary materials

For production of paints and coatings: resins, binders, pigments, fillers, solvents, doping agents, hardeners, dryers, components for resins, polymers, monomers, plasticisers, functional additives, etc.

Machinery, equipment and appliances

- Equipment for production of paints Coatings
 Coating equipment
 Surface treatment equipment
 Tinting equipment

- Tinting equipment
 Paint dosing systems
- Cleaning equipment
- Test equipment
- Other types of equipment

Finished products

Services

New technologies, R&D

Packaging and pre-packaging

Environment protection



International Salons:

- Surface Treatment
- Special Coatings
- Antirust Protection

Associated events speakers 15+ events

Including

- International Coatings Forum
- An analytical review of the Russian and international paint and coating market
- Business workshop on marketability of Russian paints and coatings in the Russian and global markets
- Round table discussions of technical regulations and standardisation in the paint and coating industry
- Presentations of the companies devoted to paint and coating industry and the areas of their application





The official newspaper of Interlakokraska 2019